

Appraisal Courses

Apprenticeship Package - Here's How You Get Started!

Complete the first three courses (QE-1, QE-2, QE-3) and you will be able to start your apprenticeship! HP10B II or HP-12C calculator recommended.

QE-1: Basic Appraisal Principles. 30 hour course, textbook required: Hondros Basic Appraisal Principles. Tuition: \$360 + \$45 textbook. Jan. 21, 22, 28, 29 • Apr. 28, 29, May 5, 6

QE-2: Basic Appraisal Procedures. 30 hour course, textbook required: Hondros Basic Appraisal Procedures 2nd ed. Tuition: \$360 + \$45 textbook. Dec. 10, 11, 17, 18, 2011 • Feb. 11, 12, 25, 26 May 19, 20, June 2, 3

QE-3: Uniform Standards of Professional Appraisal Practice. 15 hour course, standard textbook and student manual required. Tuition: \$225 + \$50 textbooks. Mar. 17, 18 • June 9, 10

License Level Courses

Complete the next four courses (QE-4, QE-5, QE-6 and QE-7) and you will be ready for the state exam and your appraisal license!

QE-4: Market Analysis and Highest & Best Use. 15 hour course, textbook required: Hondros Market Analysis and Highest & Best Use. Tuition: \$275 + \$37.50 textbook. Aug. 11, 12, 2012

QE-5: Residential Site Valuation & Cost Approach. 15 hour course, textbook required: Hondros Residential Site Valuation & Cost Approach. Tuition: \$275 + \$37.50 textbook. Aug. 25, 26, 2012

QE-6: Residential Sales Comparison and Income Approaches. 30 hour course, textbook required: Hondros Residential Sales Comparison and Income Approaches. Tuition: \$360 + \$45 textbook. Nov. 5, 6, 13, 2011 • Sept. 8, 9, 15, 16, 2012

QE-7: Residential Report Writing. 15 hour course, textbook required: Hondros Residential Report Writing. Tuition: \$275 + \$37.50 textbook. Dec. 3, 4, 2011 • Sept. 29, 30, 2012

Certified Residential Courses

QE-8: Statistics Modeling & Finance. 15 hour course, textbook required: Hondros Statistics Modeling & Finance. Tuition: \$330 + \$37.50 textbook. Feb. 4, 5, 2012

QE-9: Advanced Residential Applications & Case Studies. 15 hour course, textbook required: Hondros Advanced Residential Applications & Case Studies. Tuition: \$330 + \$37.50 textbook. Feb. 18, 19, 2012

QE-E: Mastering Unique & Complex Property Appraisal. 20 hour course, textbook required: Hondros Mastering Unique & Complex Property Appraisal. Tuition: \$440 + \$45 textbook. Mar. 3, 4, 10

Certified General Courses

QE-10: General Appraiser Market Analysis and Highest & Best Use. 30 hour course. Tuition: \$360 + \$47.50 textbook. Apr. 21, 22, 28, 29

QE-11: General Appraiser Sales Comparison Approach. 30 hour course. Tuition: \$360 + \$47.50 textbook. Nov. 19, 20, Dec. 3, 4, 2011 • Mar. 24, 25, 31, Apr. 1, 2012

QE-12: General Appraiser Site Valuation & Cost Approach. 30 hour course. Tuition: \$360 + \$47.50 textbook. July 14, 15, 21, 22

QE-13: General Appraiser Income Approach. 60 hour course. Financial calculator required. Tuition: \$575 + \$60.00 textbook. TO BE ANNOUNCED

QE-14: General Appraiser Report Writing and Case Studies. 30 hour course. Tuition: \$360 + \$47.50 textbook. Jan. 7, 8, 21, 22, 2012

QE-E2: Elective Credit. 30 hours. May use QE 4 +5, QE 6, or QE 7 + 9, as long as student isn't using for qualifying education. Note: QE-13 Course Approval pending at time of schedule printing.

We offer a variety of supplemental exam prep materials which can be purchased at our main location, by telephone, or over the web. Please note that all items in our online store are shipped via United States Postal Service. For additional shipping options please call us at 803-791-3800. A complete list of study aids is found at www.realestateschoolofsc.com.

For online study aids visit our partner sites: At www.passtherealestateexam.com, you can order unlimited practice exams for \$49.95. At our REcampus site, you can order several online practice exams or order a study guide from our book store. Access this site through our main website on the Study Aids page.

Real Estate Continuing Education

All real estate licensees are required to have eight hours of continuing education once every two years. 2012 is the year for all agents and brokers to renew by June 30th. Tuition: \$80 for all eight hours, \$70 for six hours, \$45 for four hours or \$35 for two hours. Our comprehensive schedule will be published separately; this list is a sampling of what will be available.

ATTENTION REALTORS®: You're required to complete Ethics training once every four years. The current cycle ends DECEMBER 2012. If you haven't had an approved Ethics class during the last four years, take one NOW before December 31st, 2012!

Available Courses

Nov. 11, 2011: Columbia. 8:30am 3D Real Estate (Core), 1:30pm Risk Management (Elective)

Nov. 14, 2011: Columbia. 8:30am Agency & Property Disclosure (Elective), 3:30pm 3D Real Estate (Core)

Nov. 18, 2011: Charleston. 8:30am 3D Real Estate (Core), 1:30pm Environmental Concerns in Real Estate (Elective)

Dec. 2, 2011: Greenville. 8:30am 3D Real Estate (Core), 1:30pm Guide to Buyer Eligibility (Elective)

Dec. 5, 2011: Columbia. 8:30am 3D Real Estate (Core), 1:30pm Ethics Can Equal Real Estate Success (Elective)

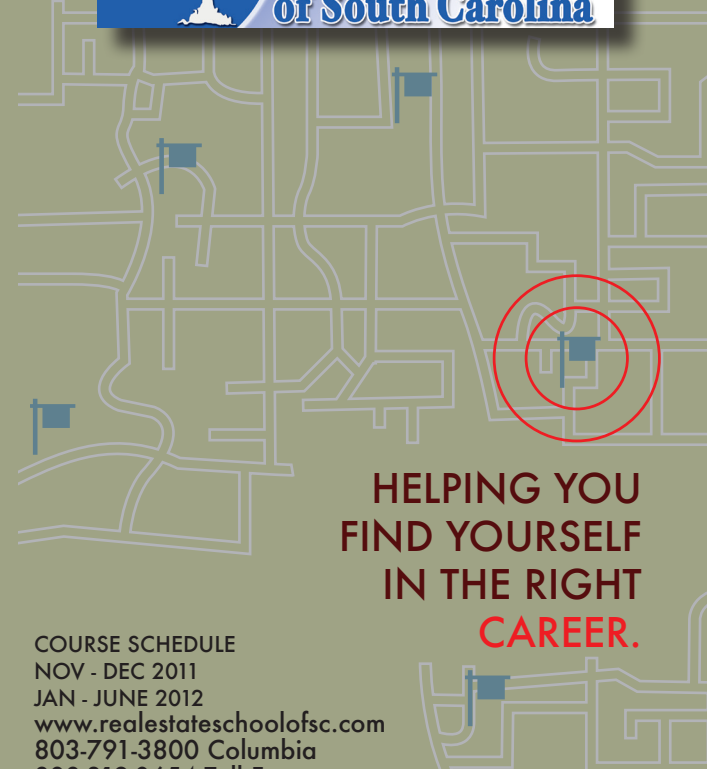
Dec. 12, 2011: Columbia. 8:30am Agency & Property Disclosure (Elective), 3:30pm 3D Real Estate (Core)

Your Best Source for Online Continuing Ed...
www.realestateschoolofsc.com. Classes available 24/7.

Supplemental Educational Services - Tutoring for Elementary Students

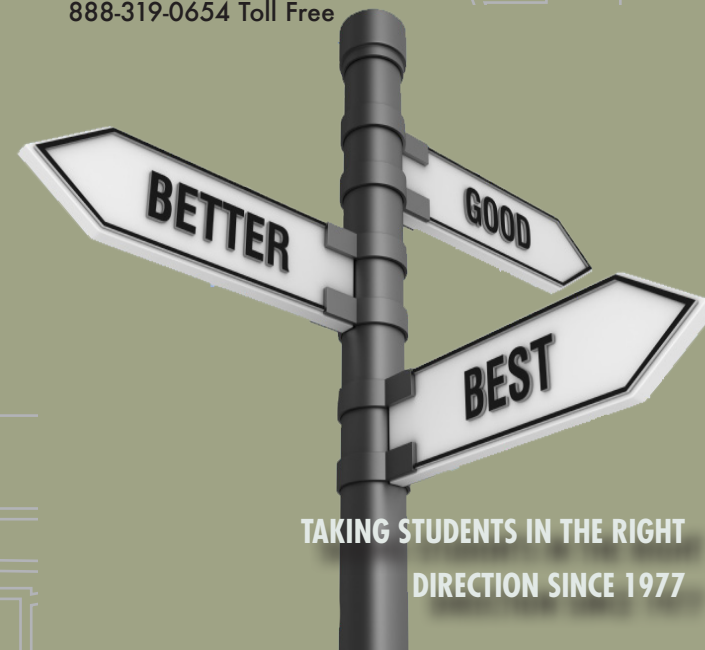
Community involvement is important to us at the Real Estate School of SC. As a part of our commitment to enriching our neighborhood, we pursued the supplemental education services program as a way to give back. Tutoring young people is a perfect fit with our overall mission of teaching. Our facility is conveniently located and offers a safe, comfortable environment.

In order to be qualified to provide supplemental education services to your child, our instructors are required to have both the necessary educational background and proven effectiveness in the classroom. Our instructors have ample experience in creating and maintaining the learning momentum that leads to successful course completion. Ask your district if your child can participate in our program.



HELPING YOU
FIND YOURSELF
IN THE RIGHT
CAREER.

COURSE SCHEDULE
NOV - DEC 2011
JAN - JUNE 2012
www.realestateschoolofsc.com
803-791-3800 Columbia
888-319-0654 Toll Free



TAKING STUDENTS IN THE RIGHT
DIRECTION SINCE 1977

Real Estate Pre-Licensing

The First Year Sales Course launches your real estate career. \$399, includes book. Like us on Facebook and check your news feed for any specials.

Columbia • 101 Medical Circle Drive

Days (Mon-Thurs, 9:00am - 5:30pm):

- Nov. 28 - Dec. 8, 2011 • Feb. 6 - 16, 2012 • Apr. 9 - 19
- May 14 - 24 • June 4 - 19 (Mon-Wed)

Half Days (Mon-Fri, 9:00am - 1:00pm):

- Jan. 9 - 27, 2012 • Mar. 12 - 30

Evenings (Mon-Tues-Thurs, or Mon - Thurs, 5:45pm - 9:45pm):

- Nov. 7 - Dec. 5, 2011 (M-Th)
- Jan. 16 - Feb. 16, 2012 (M-Tu-Th)
- Mar. 26 - Apr. 26 (M-Tu-Th)
- May 21 - June 14 (M-Th, no class 5/28)

Weekends (Sat - Sun, 9:00am - 5:30pm):

- Jan. 7 - Feb. 5, 2012
- Mar. 17 - Apr. 15
- May 19 - June 17

Sumter • USC Sumter, 200 Miller Road

Evenings (Mon-Thurs, 5:45pm - 9:45pm):

- Feb. 6 - 29

Real Estate Post-Licensing

Upgrade to a permanent license! The PL Courses give you the final 30 hours needed during your first year of licensure. And, they carry continuing education credit! \$299 for all 5 classes; or, \$75 each.

Columbia • 101 Medical Circle Drive

Days (Mon-Thurs, 8:30am - 5:30pm):

- Nov. 14 - 17, 2011 • Dec 12 - 15, 2011 • Mar. 5 - 8, 2012
- Apr. 23 - 26

Weekends (Sa-Su, 8:30am - 5:30pm):

- Jan. 21 - 29 • Feb. 11 - 19 • May 12 - 20

Broker Licensing

If you're ready to go out on your own, or simply wish to move up to the broker's license level without becoming a broker in charge, our Broker A and B classes are for you!

Tuition: \$275 each, includes book. Both are required in order to take the state exam.

Columbia • 101 Medical Circle Drive

Days (Mon-Thurs, 9:00am - 5:30pm):

- Broker A: Feb. 20 - 23 • Broker B: Feb. 27 - Mar. 1
- Broker A: Apr. 2 - 5 • Broker B: Apr. 30 - May 3

Pre-Exam Seminar

Intense four hour review session. Targets the PSI exam. Tuition: \$25. For both First Year and Broker students.

Columbia • 101 Medical Circle Drive

Evenings (5:45 - 9:45pm):

- Jan. 25, 2012
- Mar. 28

Days (9am - 1pm):

- Dec. 9, 2011
- Feb. 24, 2012
- Apr. 27 • May 11



Property Management

With a Property Manager's license, you can work at an apartment community, a private leasing firm, or manage investment or commercial properties. Tuition: \$275, includes book.

Columbia • 101 Medical Circle Drive

Weekends (Sat - Sun, 9:00am - 5:30pm):

- Dec 10 - 19, 2011
- Jan. 7 - 15, 2012
- Feb. 18 - 26
- Apr. 21 - 29

Days (Mon-Thurs, 9:00am - 5:30pm):

- Nov. 7 - 10, 2011
- Mar. 12 - 15
- May 7 - 10
- June 11 - 14

Home Inspection Licensing

Earn your license and start your own business! Our course covers Standards of Practice in detail, along with all areas to be inspected in a residential structure. The difference in OUR course and one from the competition: We teach you how to actually inspect a house! Tuition: \$650, includes book and field trip.

Columbia • 101 Medical Circle Drive

Evenings (Mon-Thurs, 5:45pm - 9:45pm):

- Jan. 9 - 19, 2012

Weekends (Sa-Su, 8:30am - 5:30pm):

- Apr. 14 - 22

Greenville • Greenville Public Library

Evenings (Mon-Thurs, 5:45pm - 9:45pm):

- Nov. 7 - 17, 2011

Concealed Weapons Permit

One day class leading to the SC Concealed Weapons Permit. Includes range fees, targets, all handouts. Submit your email address with registration to receive important course requirements. Utah Non-Resident Permit Course also offered. Both are \$85 each.

Columbia • 101 Medical Circle Drive • SC Permit

Days and Weekends (8:00am - 5:30pm):

- Nov. 12, 2011 • Nov. 13, 2011 • Nov. 18, 2011
- Dec. 3, 2011 • Dec. 4, 2011 • Dec. 13, 2011
- Jan. 7, 2012 • Jan. 8, 2012 • Jan. 18, 2012

Please see www.realestateschoolofsc.com for additional dates.

Columbia • 101 Medical Circle Drive • Utah Permit

Four Hour Course

- Nov. 21 5-9pm • Dec. 16 5-9pm • Jan. 24, 2012 5-9pm

Please see www.realestateschoolofsc.com for additional dates.

Mortgage Cont. Ed

8 Hour SAFE Comprehensive: Key Topics For MLOs. Covers required topics for mortgage loan originators. NMLS Course #2427. \$190 plus \$12 NMLS reporting fee.

Columbia • 101 Medical Circle Drive

Days (8:30am - 5:30pm):

- Nov. 4, 2011 • Nov. 15 • Dec. 3 • Dec. 12

Need the 20 Hour SAFE Comprehensive licensing course to become a mortgage loan originator? Visit the Mortgage Courses page of our website to access the link to the online course.



Insurance Cont. Ed

Columbia • 101 Medical Circle Drive

Available Courses:

- Nov. 12, 2011 Understanding 1035 Exchanges, 5 hrs, 8am - 1pm. \$44

- Dec. 6 & 8, 2011 Quality Customer Service, 6 hrs, 5:45 - 8:45pm. \$50

- Dec. 10, 2011 Anti-Money Laundering, 3 hrs, 8am - 11am. \$27

- Jan. 3, 2012 Ethical Insurance Producer, 3 hrs, 5:45 - 8:45pm. \$27

- Jan. 5 Principles of Retirement Planning, 2 hrs, 5:45 - 7:45pm. \$22.50

- Jan. 14 Life Insurance Policy Comparison, 5 hrs, 8am - 1pm. \$44

- Feb. 7 & 9 Negotiation Skills, 8 hrs, 5:45 - 9:45pm. \$70

- Feb. 11 Ethics for Insurance Professionals, 3 hrs, 8am - 11am. \$27

- Mar. 6 & 8 Estate Planning Concepts, 8 hrs, 5:45 - 9:45pm. \$70

- Mar. 10 Anti-Money Laundering, 3 hrs, 8am - 11am. \$27



The CE School